

# Hannah Wilson

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## EDUCATION

**Hanover College** – Hanover, IN Expected May 2020  
**Psychology Major, Business Scholars Program**  
**Cumulative GPA:** 3.2; Deans List Fall 2019

**Business Scholars Program:** An innovative, highly experiential business curriculum combining rigorous classroom activities with practical workshops and a live case team consulting project.

**Relevant Coursework:** Introduction to Business, Applied Statistics, Foundations of Economics, Management Concepts, Financial Decision Making, Professional Selling, Not for Profit Management, Marketing Management, Business Strategy, Personality Theory

**Technical Skills:** Raiser's Edge, Raiser's Edge NXT, Microsoft Word, Excel, PowerPoint

## PROFESSIONAL EXPERIENCE

**Make-A-Wish, Louisville, KY** May – August 2019  
*Development Intern*

- Secured sponsorships and donations resulting in exceeding fundraiser goal by \$2,000
- Marketed the BIG Wish Gala through social media
- Lead the BIG Wish Gala Silent Auction by obtaining items from prospected businesses

**J Crew Factory, Simpsonville, KY** May 2018 - Present  
*Sales Associate*

- Interact with customers providing them assistance with purchases
- Execute financial skills by pricing and registering store items
- Update customers on current market trends

**Cerci on Main, Danville, KY** October 2015 – January 2018  
*Sales Associate*

- Managed Inside sales by presenting inventory

**Hanover College, Hanover, IN** October 2019 – Present  
*Office Assistant*

- Ensure all constituent information is updated and collected appropriately according to office standards
- Work with Raiser's Edge and Excel to code and clean up donor information

## LEADERSHIP EXPERIENCE

**Hanover College Softball, Hanover, IN** January 2018 – August 2019  
*Team Captain*

- Proficient with team dynamics and working with people of different personality types
- Balanced academics and athletics through time management

**Hanover College Dance Marathon, Hanover, IN** September 2019 – Present  
*Corporate Committee*

- Secure raffle items through networking with local businesses to sell the mission of dance marathon
- Create Excel sheets to prospect local businesses