

Austin K. Stark

Profile

- Excellent communication and organization skills
- Team-oriented and driven to help others succeed, and reach collective goals
- Possess strong intuition to solve problem effectively
- Able to set and achieve goals, work well independently and under time constraint
- Proven success in sales and marketing

Education

Hanover College, Hanover, IN; Expected graduation: May 2019

- Bachelor of Arts in Communication
- Business Scholar

Work Experience

Project Associate, Mad Paddle Brewery, Madison, IN (September 2018 – Present)

- Responsible for sales in 7 Southern Indiana counties, resulting in a portfolio of nearly 40 accounts
- Establish and direct marketing and sales teams
- Create and maintain social media accounts
- Design marketing materials, logos and brand apparel

Intern, Mad Paddle Brewery, Madison, IN (April 2018 – August 2018)

- One of three people that started the business from the ground level
- Participated in developing business plan, company values, story, and wrote marketing plan
- Worked alongside city officials and local businesses to plan and coordinate events in the community

Employee, Stark Capital Solutions, Indianapolis, IN (Summers 2015 – 2018)

- Organized files, compiled data regarding company information and archived closed deals
- Designed spreadsheets containing contact information and data from each customer
- Created a database with all businesses and locations that Stark Capital owns

Leadership and Involvement

Lambda Chi Alpha (2016 – 2019)

- Chapter President
- Executive Committee President
- Public Relations/ Social Media Chair
- Event Planning Officer
- Recruitment Committee
- Interfraternity Council

Volunteer, City of Madison (2016 – Present)

Volunteer, Gleaners Food Bank (2016 – 2017)

Volunteer, Wheeler Homeless Shelter (2014 – 2016)